

**Michael P. Hanley, President & CEO**

Michael Hanley brings a wealth of experience and knowledge to his role as President and Chief Executive Officer of Michael P. Hanley, Inc., the company he founded in 1968. An accomplished advisor in the San Francisco Bay Area, he is respected in the investment industry for his commitment to developing long-term and profitable solutions for clients (whether individual or institutional, large or small).

Since the company's inception, Hanley has focused on developing a win-win culture that ensures his team places their focus on producing the right recommendations for clients and potential clients, as well as the company's bottom line: **To that end MPH invests in the same investments as recommended to our clients.**

Being a business owner, and given his entrepreneurial bent, Hanley's unwillingness to follow financial fads promotes independent thinking among MPH advisors. This insight, focus on providing unbiased advice, and willingness to poke the eye of "conventional wisdom" in order to do what makes sense have caught the attention not only of the local metropolitan business media like the local Diablo Magazine, but also of national media such as Bloomberg.

As with his other financial management ventures, Hanley concentrates his efforts on a small number of clients to ensure MPH Asset Management maintains its attention to detail and mission of following best practices. As such he has actively sought out affiliations as a Registered Representative for financial services groups serving this market and is an Investment Advisor Representative (IAR) for KMS Financial Services, Inc. which has \$39 billion in assets under management. MPH manages \$30 million for over 110 accounts in our Walnut Creek offices.

Hanley is licensed to sell securities products and insurance and is a member in good standing with all state and federal regulators, including FINRA, SIPC and the SEC. He is a graduate of the highly regarded Business Administration program at Cal State University at Hayward, and is a life-long resident of the San Francisco Bay Area, with multi-generational ties to the East Bay community.